# SME SOLUTIONS





### **FOCUSED ON WHAT MATTERS:**

"Your Customers"



Working with our business customers means understanding your needs and providing practical solutions to the challenges you face in your business. Besides the support of an experienced and dedicated Relationship Manager, benefit from an holistic range of banking products & services



Our Account packages, starting from 0 LAK per month, gives you access to a current account, digital banking tools and a dedicated team by your side to assist you in your day-to-day operations.

## CONVENIENT PAYMENT & MERCHANT SOLUTIONS



Whether you need to purchase goods or make payments for your customers easy, we offer adapted solutions:

An International VISA Debit Card\* for your online & in-shop purchases (\*not included in SME Package)

A POS Terminal and QR Code stand to facilitate and fasten payments



# TAILORED CASH MANAGEMENT & FINANCING SOLUTIONS



To help you manage your money in the most adapted way, BFL provides businesses with:

A secured Fixed Term Deposit to boost your earnings; have the choice in the currency and the maturity that meet your banking needs

A competitive rate to finance working capital or assets acquisition, with a repayment plan that works for you

### BFL: A TRUSTED BUSINESS PARTNER



Work with us with the peace of mind that BFL is a business partner you can rely on:

We know you and accompany you in the growth of your business

Entrepreneurial spirit is part of DNA: We understand you.

We are here by your side, with our network of Service Units and our customer-oriented team

### Contact us:

(+856) 21 285 444 contact@bfl.la Monday-Friday 8:30AM to 5:00PM







#### **BFL BRED Group**

Lane Xang Avenue | Ban Hatsady | Chanthabouly District | P.O. Box 5720 | Vientiane | Lao P.D.R.
Tel: (+856) 21 285 444 | Fax: (+856) 21 285 222 | Email: contact@bfl.la | www.bfl-bred.com